

Department of Interior's
Conference on
2009 Business Opportunities in
the Islands

Maria S. Connelley, Director
Guam Department of Labor

Mapping Our Networks:

- Interagency Group on Insular Areas (IGIA)
 - Labor/Immigration Workgroup
- Federal Regional Council
- Micronesian Chief Executives
 - Regional Workforce Development Council
- Civilian Military Task force (CMTF) Labor Sub-Committee
- Human Resources (HR) Group
- Guam Workforce Investment Board

Regional Workforce Development Council

- Established by the Micronesian Chief Executives in 2006 to provide regional guidance and development of a regional workforce strategic plan
- Partners – Guam, CNMI, ROP, FSM, RMI
 - Members to meet 1st week of May 2009

One Stop Career Center

- Guam (State) Employment Office
- Workforce Investment Act Programs
 - Youth
 - Adult
 - Dislocated Worker
- Senior Community Service Employment Program
- AmeriCorps
- Registered Apprenticeship Program
- Job Corps
- GCC (Co-located)
- Division of Vocational Rehabilitation
- (Other DOL regulatory divisions)

Challenges

- Isolated geographic location
- Diversify beyond tourism and military industries
- Hiring of temporary foreign workers due to limited skilled labor
- Missed opportunities to train local workforce for hire paying jobs
- Limited private sector partnership willing to invest in registered apprenticeship

Solutions:

- Maximizing ARRA funding for apprenticeship training
- Continuing collaboration with Regional Workforce Training Consortium to work across programs and shores
- Focusing on practical outcomes
- Aligning and leveraging resources
- Sharing responsibility for transparency and accountability
- Measuring Outcomes/results – Strategic Doing

Next Steps

- 30 April 2009 – USDOL Office of Apprenticeship orientation on school to apprenticeship and registered apprenticeship
- 4-6 May 2009 – USDOL ETA – Transformation Experience Conference
- June 30, 2009 – Modification of Guam's State Plan
- June 2009 – USDOL ETA Re-employment Summit (ARRA Process)
- June 2009 – 11th Micronesian Chief Executives Summit

Please visit our website

www.guamdol.net

Contact: (671) 475-7074

Si Yuus Ma'ase



GUAM CHAMBER OF COMMERCE
PARTNERS IN PROGRESS

Making the Guam Connection

Presented by

Monty A. McDowell, Past Chairman of the Board

Michael R. Ady, Co-Chairman, Small Business Focus &
Development Committee

U.S. Department of Interior
Island Business Opportunities Conference
April 7, 2009



GUAM CHAMBER OF COMMERCE
PARTNERS IN PROGRESS

- Private, not for profit organization
- Established 85 years ago in 1924
- Membership = 300+ individual businesses representing all sectors of the Guam economy
- Over 55% of our members are defined as small business
- Combined membership contributes 70% of Guam's \$2.7 billion Gross Island Product





GUAM CHAMBER OF COMMERCE
PARTNERS IN PROGRESS

- **MISSION**

The Guam Chamber of Commerce exists to provide a forum to promote the economic, social, and environmental well-being of the community through its membership; the Chamber seeks to develop, encourage, promote, and protect the general business interest of Guam.

Armed Forces Committee (AFC)

- A voluntary group of dedicated individuals working together to promote
 - Department of Defense investment on Guam
 - Military tourism
 - Development of quality jobs
 - Business and commerce with the military





GUAM CHAMBER OF COMMERCE
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Residents reconfirm support for military on Guam

- Commissioned by the Guam Chamber of Commerce to evaluate local perceptions towards the military buildup on Guam
- Survey Focus:
 - Support or oppose increased military presence on island
 - Impact of military presence to jobs and local tax revenues
 - Impact of quality of life with the relocation of Marines to Guam
- A majority (71%) of Guam residents polled support an increased military presence on the Island



Partnership Opportunities

- Federal spending requires open competition
 - Opportunity for U.S. Mainland and Hawaii engineers and contractors
- Japanese firms
 - Participation in projects for relocation of Marine Corps facilities



Partnership Opportunities

- Collaboration between off-island and local engineering and contractors
- Subcontracting opportunities for small business firms
- Guam Chamber of Commerce can assist



Guam Small Business

- Programs
 - Small Business Focus & Development Committee
 - Management & Growth Seminar Series – Monthly
 - Small Business Forum - April 27
 - Small Business Forum Mixer - April 29
 - Annual Small Business Expo & Mixer - June 25th
 - Networking Mixers
 - Featured Guests at Committee Meetings (ie. Navy Small Business Advocate, General Services Agency, etc)



Guam Small Business

- Guam Small Business Development Center (SBDC)
- Guam Procurement Technical Advisory Council (PTAC)
- Guam Economic Development Authority (GEDA) Small Business Workshops
- U.S. SBA Guam Branch



GUAM CHAMBER OF COMMERCE
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Questions/Comments

www.guamchamber.com.gu

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