

EPA Office of Small Business Programs



Island Business Opportunities Conference
April 6-8, 2009
Honolulu, Hawaii

EPA Mission

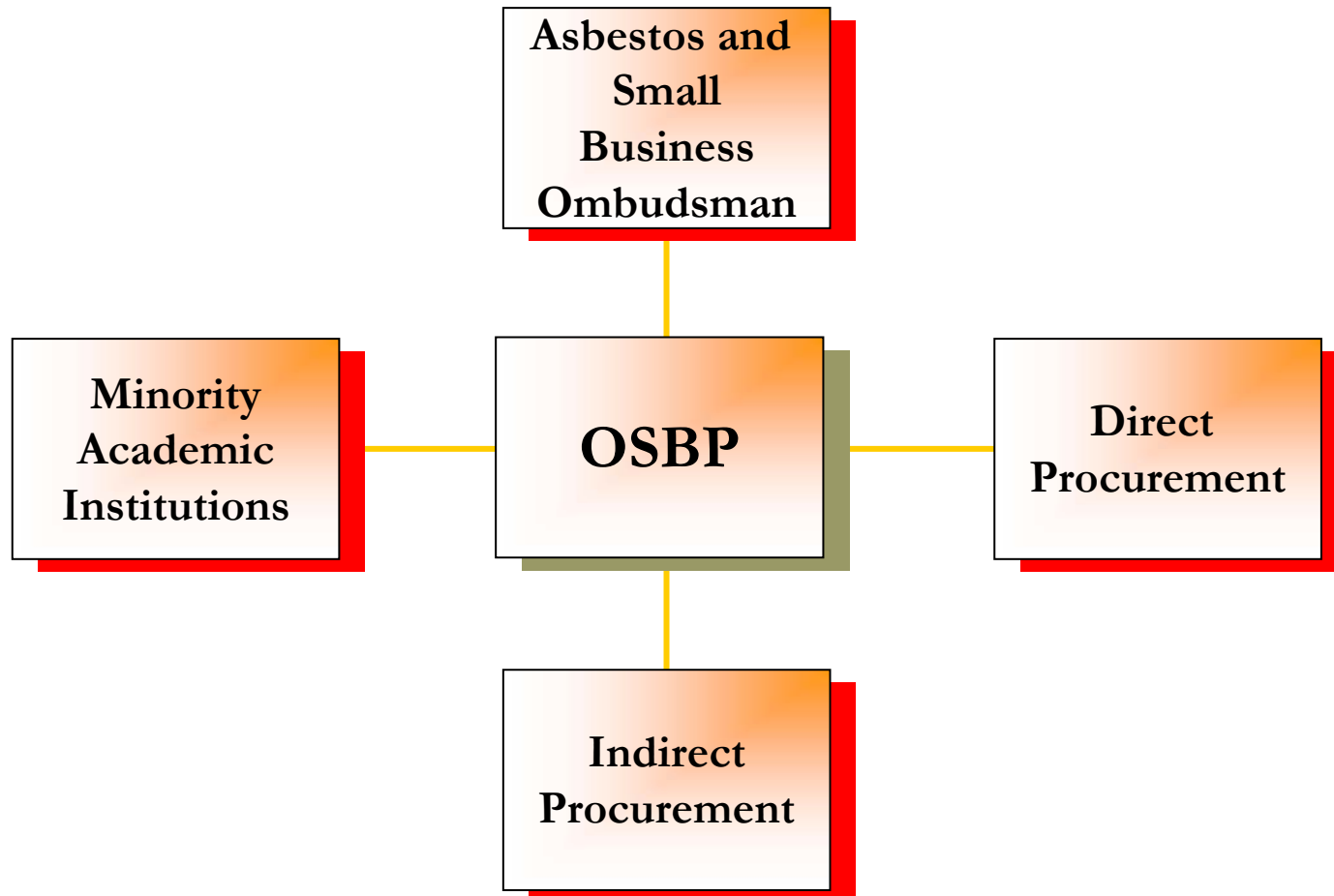
The mission of the Environmental Protection Agency is to protect human health and the environment.

Since 1970, EPA has been working for a cleaner, healthier environment for the American people.

OSBP Mission

Support the protection of the environment and human health by fostering opportunities for partnerships, contracts, subagreements, and grant-funded procurements for small and socioeconomically disadvantaged concerns

OSBP Program Components



Direct Procurement Program Overview

- ❖ Develops programs to stimulate and improve the involvement of small business, minority business, labor surplus areas and women-owned business enterprises in the overall EPA procurement process.

- ❖ Activities
 - Develops policy and procedures impacting socioeconomic businesses
 - Establish and monitor direct procurement and subcontracting goals for Small Business, Small Disadvantaged Business 8(a), Minority 8(a) Business, Women-Owned Businesses, Service Disabled Veteran-Owned Small Business , Veteran-Owned Small Business, and Hubzone Business
 - Compile, collect and assemble statistical data on socioeconomic programs
 - Mentor-Protégé Program
 - Subcontracting Reviews and Approvals

CCR & The EPA SBVPS

- ❑ It is mandatory that all firms interested in doing business with the Federal government register their company in the Central Contractor Registry (CCR): www.ccr.gov
- ❑ The EPA Small Business Vendor Profile System (SBVPS) is a database of small business firms interested in working specifically with EPA: <http://cfpub.epa.gov/sbvps/>

Finding Current Opportunities

Prime Contracting

- ❑ EPA Forecast Database (>\$100k): www.epa.gov/oam
- ❑ FedBizOpps: www.fbo.gov
- ❑ EPA Sources Sought Notices: www.epa.gov/oam/sources

Subcontracting

- ❑ EPA Active Contract List: www.epa.gov/oam/ptod/activeindex
- ❑ SUB-Net: <http://web.sba.gov/subnet>
www.epa.gov/osbp

EPA Forecast Database

U.S. ENVIRONMENTAL PROTECTION AGENCY



- Forecast Database
- Contractor Forum
- Contracting Policies
- Active Contracts
- Small Business Guidance
- Resources
- About OAM
- Glossary
- FAQs
- OAM Home

Acquisition Management

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▼ <--Clicking on this image will collapse choices

-----Click on the [Record Number](#) to view the entire record

Record Number	NAICS Code	Description	Contract Type Proc Method	Est Dollar Range	PO/Div Orig Req	Solicitation Issue Date	Target Award Date	Name Telephone	Place of Performance
▼ Office of Administration and Resources Management (OARM)									
FY08-089	561612	Security Guard Services at the EPA North Carolina Facility	Firm Fixed Price Competition Restricted to 8(a) Certified Companies	>\$10M - \$50M		FY 2008 Q2	FY 2008 Q4	Antonio Leathers 919-541-2312	U.S. EPA facilities
FY08-091	516730	The contractor shall provide landscape services for the RTP,NC EPA facilities	Firm Fixed Price Competition Restricted to Small Businesses or Small Business Set-Aside	>\$3M - \$5M		FY 2008 Q1	FY 2008 Q3	Christian Ford-Cannon 919-541-2147	
FY08-090	811213	Maintenance on EPA's existing voice mail system at RTP	Firm Fixed Price To Be Decided After Market Research	>\$100K - \$250K		FY 2008 Q2	FY 2008 Q4	Dana Lloyd 919-541-0532	US EPA
FY08-108		Business Re-engineering				FY 2008 Q2	FY 2008 Q3	Donna Blanding 202-564-1130	

Upcoming Counseling Sessions Washington, DC

- **July 16, 2009** **HUBZone Small Business**
- **October 15, 2009** **Environmental Consulting**
- **November 12, 2009** **SDVOSB Counseling Session**

FY 2007 FIVE LARGEST PURCHASES BY NORTH AMERICAN INDUSTRIAL CODE SYSTEM(NAICS)

Rank	NAICS	Net Obligations
1	562910 Remediation Services	\$409,046,677
2	541620 Environ. Consulting	\$180,030,598
3	541710 R&D in the Physical, Engineering and Life Sciences	\$71,347,176
4	561210 Facilities Support Services	\$62,047,908
5	541519 Other Computer Related Services	\$54,439,734

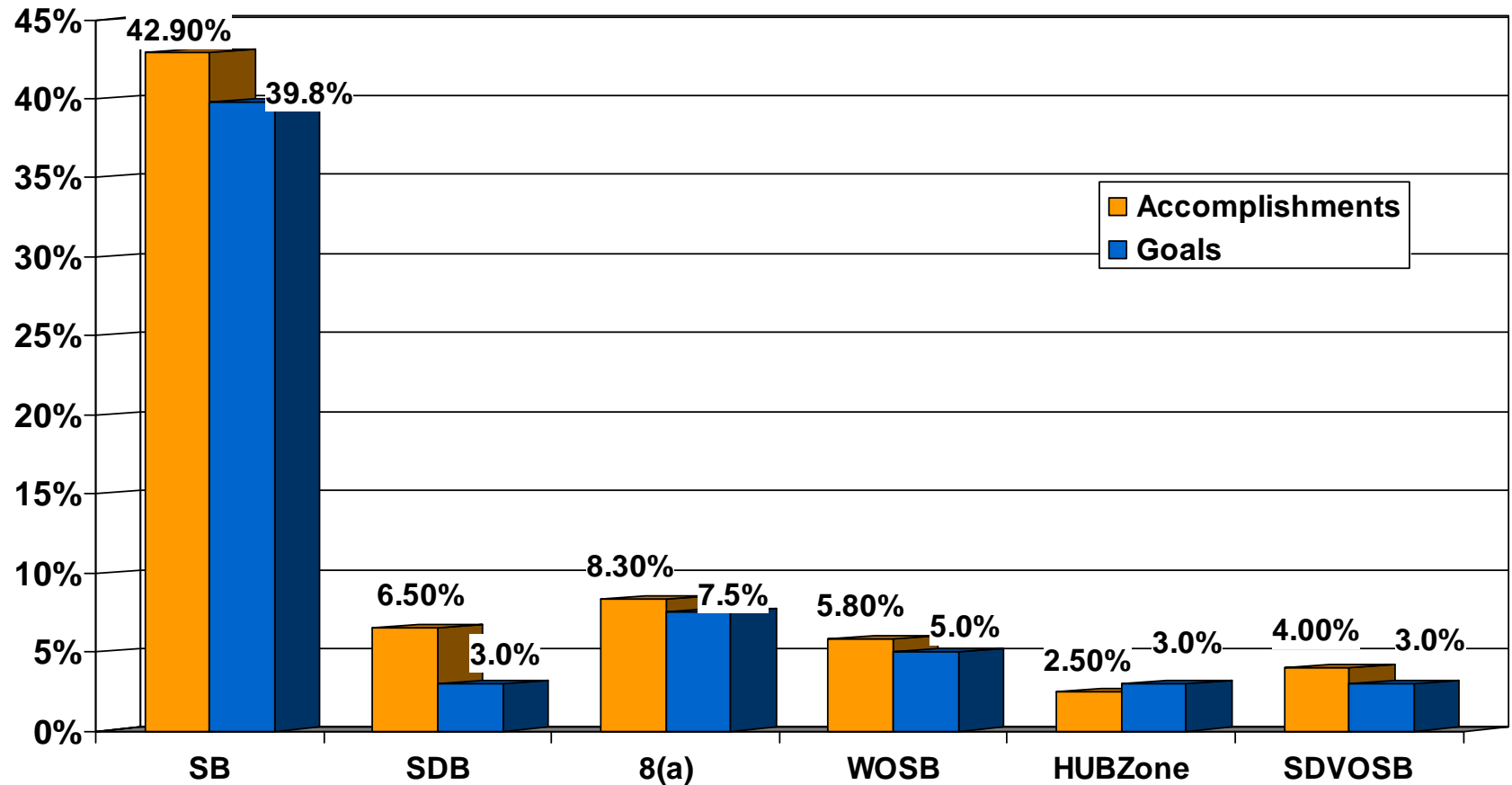
EPA Small Business Goals

FY2008/2009

Based on estimated contract obligations of \$1.2 Billion for Direct and \$200 Million for Subcontract

Estimated Obligations	Negotiated	
	Dollar Value	Goal
Direct		
Small Businesses	\$477.6M	39.8%
8(a) Businesses	\$90 M	*7.5%
Non 8(a) Small Disadvantaged Businesses	\$36 M	*3.0%
Women-Owned Small Businesses	\$60 M	5.0%
HUBZone Businesses	\$36 M	3.0%
Service Disabled Veteran-Owned Small Businesses	\$36 M	3.0%
Subcontract	Dollar Value	Goal
Small Businesses	\$100 M	50.0%
Small Disadvantaged Businesses	\$40 M	20.0%
Women-Owned Businesses	\$15 M	7.5%
HUBZone Businesses	\$6 M	3.0%
Services Disabled Veteran-Owned Small Businesses	\$6 M	3.0%

EPA FY2008 Accomplishments



Indirect Procurement Program Overview

- ❖ Establishes policy and provides procedural guidance for the utilization of small, minority and women-owned businesses under the Agency's financial assistance programs

- ❖ Activities
 - Develops and monitors policy and procedures
 - Regions establish "Fair Share" objectives with recipients of financial assistance
 - Recipients report to delegated States or to Regional Offices
 - EPA reports data to the Cabinet Council for Commerce and Trade through the Minority Business Development Agency
 - Provides technical and management assistance to minority and women-owned businesses
 - Compile, collect, analyze and assemble data on DBEs, HBCUs and IAGs
 - Report on financial assistance program to various entities, including Congress

Grant Programs Administered by EPA

- Brownfields Program
- Environmental Education Grants Program
- Environmental Information Exchange Network
- Environmental Justice Grants
- National Center for Environmental Research
- National Network for Environmental Management Studies Fellowships
- Office of Wastewater Management
- Pollution Prevention Incentives for States
- Water Grants

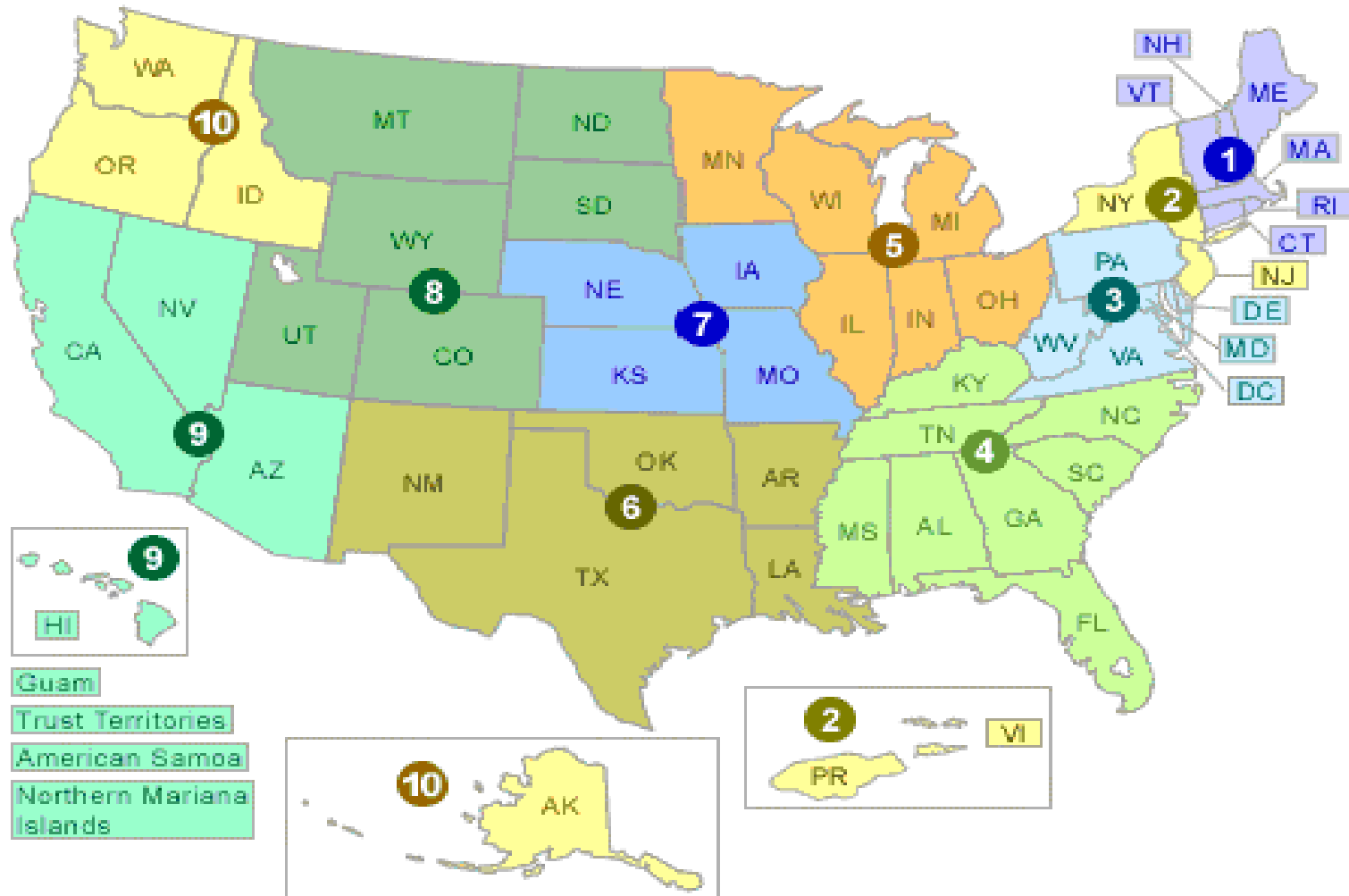
New Disadvantaged Business Enterprise (DBE) Program

(Formerly the Minority Business Enterprise and Woman-Owned Business Enterprise Program)

What is the DBE Program?

- Assures small, minority, and woman-owned businesses are given the opportunity to participate in procurements funded by EPA financial assistance agreements.
- Applies to all procurements for equipment, supplies, construction and services under all EPA grants, cooperative agreements, and IAGs.
- OSBP is responsible for establishing policy and providing procedural guidance for the utilization of small, minority and women-owned businesses under the Agency's financial assistance programs through its DBE Program
- The DBE Program is an outreach, education, and goaling program designed to increase the participation of DBEs in procurements funded by EPA assistance agreements.

EPA Regions



EPA Regional DBE Coordinators

□ Region 1 - Valerie Bataille:	617-918-1674	bataille.valerie@epa.gov
□ Region 2 - Michele Junker:	212-637-3418	junker.michele@epa.gov
□ Region 3 - Romona McQueen:	215-814-5155	mcqueen.romona@epa.gov
□ Region 4 – Charles Hayes:	404-562-8377	hayes.charles@epa.gov
□ Region 5 - Adrienne Callahan:	312-353-5556	callahan.adrienne@epa.gov
□ Region 6 - Debora Bradford:	214-665-7406	bradford.debora@epa.gov
□ Region 7 - Chester Stovall:	913-551-7549	stovall.chester@epa.gov
□ Region 8 - Marshall Pullman:	303-312-6499	pullman.marshell@epa.gov
□ Region 9 - Joe Ochab:	415-972-3761	ochab.joe@epa.gov
□ Region 10 - Greg Luchey:	206-553-2967	luchey.greg@epa.gov
□ EPA HQ- Veronica Squirrell:	202-564-5347	squirrell.veronica@epa.gov

MAI Program Overview

- Enhance the infrastructure, academic programs, faculty, and institutional development of Historically Black Colleges and Universities (HBCUs); Hispanic Service Institutions (HSIs); and Tribal Colleges and Universities (TCUs)

- General program objectives:
 - Advance the development of the nation's full human potential.
 - Strengthen the capacity of MAI's to provide high quality education.
 - Increase opportunities for MAIs to participate in federal programs.

MAI Program Strategy

MAI Program Strategy will center around the theme of doing “M.O.R.E.” with Minority Academic Institutions

- Mission Implementation
 - MAIs as partners to accomplish mission
- Outreach
 - Recruiting, Student Mentorship, “Marketing”
- Research/Review
 - Peer Review, Federal Advisory Committees, etc.
- Exchange
 - Agency staff speaking/teaching at MAI’s
 - Faculty presenting/researching at Agency

ASBO Program Overview

The ASBO serves many roles, including:

- ❑ EPA Small Business Ombudsman (SBO);
- ❑ EPA Asbestos Ombudsman;
- ❑ EPA Point of Contact under the Small Business Paperwork Relief Act of 2002
- ❑ Provide support for State Small Business Environmental Assistance Programs (SBEAPs).

EPA OSBP Key Personnel

- ❖ Jeanette L. Brown, Director: 202-566-2075
- ❖ Lamont Norwood, Direct Team Leader: 202-566-2933
- ❖ Kimberly Patrick, Esq., Indirect Team Leader: 202-566-2605
- ❖ Joan Rogers, ASBO: 202-564-6568
- ❖ Jonathan Newton, Esq., MAI Coordinator: 202-566-1981