



**Office of
SMALL AND DISADVANTAGED BUSINESS UTILIZATION**

U.S. Department of the Interior Small Business Program



**Mark Oliver, Director
Office of Small and Disadvantaged Business Utilization**



**Office of
SMALL AND DISADVANTAGED BUSINESS UTILIZATION**

Your government working for you!

Contracting Opportunities for Small Businesses within the DOI Framework



Office of SMALL AND DISADVANTAGED BUSINESS UTILIZATION

We are governed by:

Public Laws

- P.L. 85-136 – **Small Business Act (1953)**
- P.L. 95-507 – **Small Business Act (1978)**
- P.L. 100-656 – **8(a)/Liquidated Damages (1988)**
- P.L. 100-533 – **Women’s Business (1988)**
- P.L. 100-355 - **Federal Acquisition Streamlining Act (1994)**
- P.L. 105-135 - **HUBZone Act (1997)**
- P.L. 106-50 – **Veterans/Service Disabled Veterans (1999)**



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Small Business . . .

IS



BIG BUSINESS AT INTERIOR!



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DOI Mission

The Mission of the Department of the Interior is to protect and provide access to our Nation's natural and cultural heritage and honor our trust responsibilities to Indian Tribes and our commitments to island communities.

Goals:

- Resource Protection - Protect the Nation's Natural, Cultural, and Heritage Resources
- Resource Use - Manage Resources to Promote Responsible Use and Sustain a Dynamic Economy
- Recreation - Provide recreation opportunities for America
- Serving Communities - Safeguard lives, property and assets, advance scientific knowledge, and improve the quality of life for communities we serve
- Management Excellence - Manage the Department to be highly skilled, accountable, modern, functionally integrated, citizen-centered and result-oriented



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**The U.S. Department of the Interior
is decentralized
and
you need to market your
services and products
to each of our buying units!**



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However, we work together as a team!



BIA



USGS

OSDBU

BLM

OSM

BOR

NBC



NPS



FWS

MMS

Through our Small Business Specialist in each bureau!



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SBS @ U.S. Department of the Interior:

Small Business Specialists



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FY 2008 DOI Small Business Goals:

Small Business: 55.5%
Small Disadvantaged: 5.0%
8(a): 2.5%
HUBZone: 3.0%
Women Owned: 5.0%
Service Disabled Veterans: 3.0%

FY 2008 DOI Small Business Obligations:

Small Business: 55.5%
Small Disadvantaged: 19.6%
8(a): 12%
HUBZone: 10%
Women Owned: 11%
Service Disabled Veterans: 2.5%

FY 2009 DOI Small Business Floors (Goals):

Small Business: 55.5%
Small Disadvantaged: 5%
8(a): 2.5%
HUBZone: 3%
Women Owned: 5%
Service Disabled Veterans: 3%



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U.S. Department of the Interior

FY'08 Procurement Distribution (sorted by Dollars) [Includes other funding Agencies]
(10 – Top)

| NAICS Category (Description) | Dollars |
|--|--------------------|
| TOTAL | \$3,730,982,997.86 |
| 54 - PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES | \$1,339,918,559.40 |
| 23 - CONSTRUCTION | \$697,837,139.04 |
| 33 - MANUFACTURING (METALS, MACHINERY, COMPUTER, etc.) | \$315,035,918.24 |
| 62 - HEALTH CARE AND SOCIAL ASSISTANCE | \$234,293,126.26 |
| 56 - ADMINISTRATIVE/SUPPORT/WASTE MGT./REMEDATION SERVICES | \$215,917,949.64 |
| 51 - INFORMATION | \$172,440,271.74 |
| 48 - TRANSPORTATION | \$150,733,850.64 |
| 11 - AGRICULTURE, FORESTRY, FISHING AND HUNTING | \$99,524,848.37 |
| 44 - RETAIL TRADE | \$97,519,662.16 |
| 53 - REAL ESTATE AND RENTAL AND LEASING | \$78,205,387.23 |



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Important Links

DOI Forecast of Procurement Opportunities

<http://ideasec.nbc.gov/j2ee/forecast.jsp>

DOI PRIME CONTRACTORS

<http://www.doi.gov/osdbu/primes.pdf>

Recovery Funds

www.recovery.gov



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You are never alone!

- **Small Business Administration** – www.sba.gov
- **U.S. Department of the Interior** – www.doi.gov
- **DOI PAM (Acquisition and Property Management)** – www.doi.gov/pam
- **DOI OSDBU (Small and Disadvantaged Business Utilization)** – www.doi.gov/osdbu
- **DOI Small Businesses Specialists** – http://www.doi.gov/osdbu/Small_Business_Specialists_Jan_30_2009.pdf



DOI OSDBU, 1849 C Street, MS 2252 MIB, NW, Washington, DC 20240 - Phone: 202.208.3493; Fax: 202.208.7444