

# 2006 Business Opportunities Mission

*Led by*

THE HONORABLE  
P. LYNN SCARLETT

*Deputy Secretary of the Interior*



## U.S. Virgin Islands

March 5-10, 2006

*Presented by the U.S. Department of the Interior,  
Office of Insular Affairs*





# A Message from Gale A. Norton

SECRETARY OF THE INTERIOR

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On behalf of the U.S. Department of the Interior, I am pleased to welcome members of the business community who are participating in the Department of the Interior's Business Opportunities Mission to the U.S. Virgin Islands.

During this Administration, the Department of the Interior has made it a top priority to enhance business awareness of the excellent opportunities that exist in the U.S.-affiliated insular areas. We hosted two successful conferences at which the insular areas promoted their business opportunities. Last year, my Deputy Secretary, Lynn Scarlett, led our first Business Opportunities Mission to Guam, the Commonwealth of the Northern Mariana Islands, and the Republic of Palau, which included businesses from across the United States.

My job as Secretary of the Interior has, I am pleased to say, required me to become quite familiar with the U.S. Virgin Islands. I am confident that you will come away from this mission impressed not only with the natural beauty for which these islands are famous, but also with the opportunities to do business there. I wish you the best of luck and great success.

Sincerely,

A handwritten signature in black ink that reads "Gale A. Norton". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Gale A. Norton

# A Message from P. Lynn Scarlett

DEPUTY SECRETARY OF THE INTERIOR

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It is my sincere pleasure to greet the members of the Business Opportunities Mission to the U.S. Virgin Islands.

I know each of you share my enthusiasm for this effort to explore these beautiful island communities that have for centuries been

important links between Europe, Africa, and the nations of the New World. Today, with the advent of electronic communications, international banking, and reliable sea and air transportation between these islands, the Caribbean region, and the rest of the world, the possibilities for creative companies to establish successful business presences in the U.S. Virgin Islands are better than ever before. These islands boast a strong tourism base as a popular destination for cruise ships that ply the Caribbean, and sit on a hub in the global network of undersea fiber-optic lines, within a few hours flying time of the entire United States as well as most of Central and South America.

The Department of the Interior is pleased to be hosting this effort. The economic well-being of these communities is a high priority for our agency. As fellow Americans, we are equally interested in ensuring that the American business community continue to have a strong and successful presence in these islands. I wish each of you the best of success and again thank you for taking part in our mission.

Sincerely,

A handwritten signature in black ink, appearing to read 'P. Lynn Scarlett', with a long, sweeping underline.

P. Lynn Scarlett

# Mission Statement

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## MISSION DESCRIPTION

Welcome to the U.S. Department of the Interior's Business Opportunities Mission to the U.S. Virgin Islands. This Mission follows the success of the Secretary of the Interior's 2004 Conference on Business Opportunities in the Islands, held in Los Angeles, and the 2005 Business Opportunities Mission to Guam, the Commonwealth of the Northern Mariana Islands and the Republic of Palau. These events highlighted "win-win" opportunities that could benefit the islands and the mainland, and gave participants a chance to explore these opportunities in person.

## COMMERCIAL SETTING

The U.S. Virgin Islands has a growing economy and offers a wide variety of opportunities. The territory is seeking to continue to develop its services and tourism sectors as well as diversify and expand its light and medium manufacturing, technology, and agriculture sectors. More than two million people visit these beautiful Caribbean islands each year, supporting the islands' vibrant service industry, and local specialized industries such as jewelry and watchmaking. Most visitors to the



territory arrive in St. Thomas before proceeding to St. Croix, where some of the best opportunities exist to further develop this already popular destination. These include convention and sports tourism in addition to traditional cruise ship and other weekend activities. Several sites on St. Croix are also primed for industrial development, and areas around the airports and ports on St. Croix are looking for further commercial development. Opportunities even exist in the specialty agriculture/aquaculture sector to supply the needs of both local consumers and the local service industry. The islands enjoy excellent air links to the U.S. mainland and to hubs around the Caribbean, and the telecommunications infrastructure is excellent, as the islands sit at the terminus of several trans-oceanic communications lines. A new high-tech business incubator is also being developed in partnership with the University of the Virgin Islands.

## MISSION GOALS

The Mission is designed to allow for the exploration of business opportunities that will be mutually beneficial to the U.S. business community and to the islands. Businesses will benefit from the opportunity to expand into the islands, and the islands will benefit from increased private sector economic development. Mission participants will have the opportunity to conduct crucial due diligence on specific business opportunities — visiting sites, meeting with potential local partners and government officials, learning about potential sources of government and other financing. By facilitating these activities, the Mission will hopefully bring these "win-win" business opportunities closer to fruition.



# 2006 Business Opportunities

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# Mission *March 5–10, 2006*

*Led by* THE HONORABLE P. LYNN SCARLETT

*Deputy Secretary of the Interior*

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# AGRACO TECHNOLOGIES INTERNATIONAL, LLC



**DAVID M. WEBSTER**

Chief Executive Officer

AgraCo Technologies International, LLC

David Webster has over 30 years of senior level management experience in sales, marketing, advertising, public relations and international trade, specializing in the agricultural and food industries. He has been active with various trade associations, including the United Fresh Fruit and Vegetable Association, where he has served on the Board of Directors, as Chairman of the Food Service and Processing Divisions, and as a member of the International Trade Division. He has also served on the Food Service Board of the Produce Marketing Association and the Jamaican Trade Council of Greater Philadelphia. He is a member of the Philadelphia Society for Promoting Agriculture, and sits on the Advisory Board of The World Trade Center of Greater Philadelphia.

Mr. Webster started his career with the Dole Food Company, and later worked for the Orval Kent Food Company and the Coronet Food Company. At the time, Coronet Foods was the largest fresh cut fruit and vegetable processing company in the world. Before starting AgraCo Technologies, Mr. Webster was President & CEO of Agway CPG Technologies a division of Agway, Inc. Mr. Webster and several partners bought the ethylene removal systems and filters business from Agway to start AgraCo Technologies International, LLC.

## Company Profile

AgraCo Technologies International, LLC (AgraCo) was founded in 2001 after the purchase of the ethylene removal systems and filter business from Agway, Inc., and sells and markets a variety of effective, simple to use technologies. Most are designed for the agricultural and food industries, but several also have consumer applications. Our systems reduce the amount of ethylene gas that is produced naturally during the ripening cycle of fresh fruits and vegetables, which greatly extends the life of most fresh fruits and vegetables. We sell to supermarkets, food service distributors, importers, exporters, hotels, ships, floral companies and even the U.S. Navy. We also carry a line of nontoxic fly traps that contain no pesticides or insecticides, and a microbial fertilizer that is easy to use, good for the environment and cost effective. The natural microbes enhance the nitrogen in the ground and air, allowing farmers to reduce their chemical fertilizers by up to 50% with better results and greater yields.

## Trade Mission Goals

AgraCo is looking to establish a presence in the Caribbean. We would like to meet leading food service distributors and/or distributors of fresh fruits and vegetables to restaurants, supermarkets, hotels and fast food industries. In addition, we would like to meet suppliers of seeds, fertilizers, farm equipment and importers and/or exporters of fresh fruits, vegetables or cut flowers. AgraCo can also evaluate the potential and practicality of fresh cut fruit and vegetable processing operations.

# CONTAINER-IT, INC.



**JOHN C. STANGEL**  
President and CEO  
Container-it, Inc.

John C. Stangel is a graduate of the University of Wisconsin. He resided and worked in Europe since 1979, returning to the States in 1997. While in Europe, he worked for various companies within the international shipping industry. His last position was Vice President for Unicon International, responsible for Europe the Middle East and Africa. In 1996 he developed the first web based auction site for trading of shipping containers, which was later sold to Transamerica's container leasing division. In November 2000 he left Transamerica and together with Maersk Inc. started Container-it, Inc., a new wholesale trading company. He has successfully grown the company's revenue from \$8 million to \$22 million in 5 years. The company is a partnership between Mr. Stangel and Maersk Inc. Mr. Stangel is also Secretary on the Board of Directors of the National Portable Storage Association and one of the founders of the Association.

## Company Profile

Container-it, Inc. is a 50/50 partnership with Maersk Inc, a wholly owned business of the A.P. Moller group out of Copenhagen, Denmark. Mr. Stangel owns 50% of the corporation and is the President of the company. The company headquarters is in Atlanta, and houses central operations and sales staff for the northeast and southeast United States. Another office in Portland, Oregon houses the company's Vice President of Sales and Marketing, and two additional sales staff covering the Midwest, Gulf, and west coast. The company builds new containers in China for sales to the domestic storage industry and sells exclusively the retired equipment out of the Maersk shipping fleet. Maersk is the largest shipping company in the world with over 2 million twenty-foot equivalent units in its fleet.

## Trade Mission Goals

Container-it, Inc. hopes to evaluate the advantages for the company to relocate its operational functions/back office administration to St. Croix. The company's proprietary sales software is web based and St. Croix seems like an ideal spot for any e-commerce with its fiber optics facilities. Mr. Stangel will also investigate the needs for local portable storage, as well as the distribution of modified containers into the Caribbean and Africa for relief and emergency efforts.

# D.S. HONDA CONSTRUCTION, INC.



**DAVID S. HONDA**  
President and Chief Executive Officer  
D.S. Honda Construction, Inc.

David S. Honda is a native of the San Fernando Valley, located in the northern section of Los Angeles. He is the President and Chief Executive Officer of D.S. Honda Construction, Inc. As the principal in charge he provides leadership in marketing, project administration, field supervision and feasibility studies/contract documents for corporate office, medical clinic and retail space planning and design. Mr. Honda was named Small Businessman of the Year by the California State Assembly in 1988 and was awarded the Mendenhall Leadership Award from the Van Nuys Chamber of Commerce for a visionary community development project. He has served as the Chairman of the Board of California State University's Northridge Foundation, Co-Chair/Founder of the Economic Alliance of the San Fernando Valley, Chairman of the Van Nuys Hospital Foundation, Chairman of the United Chamber of Commerce (an umbrella organization of 23 local chambers), and received commission appointments to the City of Los Angeles' Planning, North Valley and the Disabled Access Appeals Commissions, the State of California's 51st District Agricultural Association, and the California Council on Criminal Justice Commission. He has also served as President of the Rotary Club of Van Nuys and the Asian Business Association of Los Angeles.

## Company Profile

D.S. Honda Construction, Inc., based in Northridge and incorporated in 1980, serves the demanding Los Angeles commercial high-rise tenant improvement construction market. The firm is a true design and build construction company. Mr. Honda initially served with the Los Angeles office of the New York based planning and design firm SLS Environmental, performing space planning and technical drawings for such clients as Tishman Construction, Dillingham and Buckeye Construction. He later was Vice President of Innovax Construction, a Beverly Hills Construction Company, and afterward became Chief Executive Officer of Spacemakers, Inc. of Beverly Hills.

## Trade Mission Goals

D.S. Honda Construction, Inc. is seeking design and build opportunities in the U.S. Virgin Islands for medical clinics, as well as for office, hotel and retail space. Mr. Honda believes the recent natural disasters in the Caribbean will require rebuilding efforts, both public and private, for sustaining economic development in the territory. Mr. Honda is also able to procure a flagship hotel operator for the area along with funding for the project.

D.S. Honda Construction, Inc. • 19650 Kinzie Street • Northridge, CA 91324

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## ECOTECH INTERNATIONAL, INC.



**JUSTIN SHARAF**

President

EcoTech International, Inc.

Justin Sharaf was born in Pakistan, and served nineteen years service as an officer in the Corps of Signals of the Pakistan Army, retiring as a major. He was the youngest man, and the first Christian, to be certified as a paratrooper in the Pakistani army. After immigrating to the United States, he earned an insurance license and within three months was appointed regional vice president for one of the biggest insurance companies in the United States. He began to develop EcoTech Systems, bringing it from a one-man operation to a world-wide company operating in twenty-six countries, including Pakistan, Japan, and Singapore. He holds five patents in the field of Magneto Hydro-Dynamics, was awarded the Export Excellence Certificate by the Commonwealth of Pennsylvania, appointed a Team Pennsylvania Ambassador in 1999 and had his company selected as a Pennsylvania 100 Company in 1999. His systems have been applied to over 1,000 installations in twenty-six nations, in applications ranging from secondary oil recovery from abandoned wells in southern California to various water treatment applications, including desalination, industrial pure water, and other petrochemical industry applications. His systems have been promoted by companies such as Hitachi, and he is the only foreign businessman in the field of magneto-hydrodynamics to be interviewed by the Japanese press.

### Company Profile

EcoTech International, Inc.'s major products utilize magneto-hydrodynamics (MHD) to provide a chemical-free, low-energy water treatment technology. Major applications include, in addition to simple purification, cooling towers and heat exchangers at power plants, and filtering of fuel sources in fossil fuel power plants. The company is currently active in twenty-six countries, with offices in Pakistan, Japan, and Singapore, as well as the United States, and is currently exploring new uses for the MHD technology, both in power generation and agricultural applications.

### Trade Mission Goals

EcoTech International, Inc. is seeking new business opportunities and partnerships in the U.S. Virgin Islands in all its core competencies. In particular, the company would like to discuss with local government officials its capabilities, to treat, condition and purify water for industrial, residential, agricultural and municipal applications. This can involve retrofitting on existing plants or the construction of new ones. EcoTech International, Inc. aims to foster partnerships with local government agencies, private and semi-private companies worldwide. EcoTech International, Inc. would like to meet appropriate entities/companies with which to partner.

EcoTech International, Inc. • 6014 North Water Street • Philadelphia, PA 19120

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# EXPRESS ELECTRONICS



GERHARD "GARY" SWORD  
Senior Vice President of Marketing  
Express Electronics

Gerhard Sword (Gary), who was born and raised in American Samoa, is the Senior Vice-President for Express Electronics (American Samoa). The company designs and builds software solutions for the Pacific islands.

During his fourteen years in the electric and water utility sector as a senior manager, Mr. Sword has built strong working relationships throughout the Pacific. He is currently conducting business in the Commonwealth of the Northern Mariana Islands, the Republic of Palau, the Republic of the Marshall Islands, the Kingdom of Tonga, Samoa and American Samoa. He is a leader in innovative software solutions for use in the Pacific region.

## Company Profile

Express Electronics was founded in American Samoa in 2001. It has grown from a simple computer hardware supplier to a "design, build, implement" software producing company with its products being utilized throughout the Pacific region. Express Electronics was recognized by the Pacific Magazine (August 2005 issue) as one of ten Pacific based companies with VISION. The company is now looking to expand into China and even further into the Pacific Rim, as well as the Caribbean.

The company's simple formula for success is "*partnering*," pursuing a mission of "*local solutions for local needs*." So far, the company has developed partnership arrangements in seven Pacific countries as well as with development offices in the Commonwealth of the Northern Mariana Islands, the Republic of Palau, the Republic of the Marshall Islands, Hawaii and American Samoa. The company encourages its partners to participate and assist in the development of its software, and it trains them to maintain the software. The company also rewards those partners who help develop software by enabling them to share in the success and profits of the company.

## Trade Mission Goals

Mr. Sword's goal in participating in the Mission is to identify partners in the Information Technology (IT) and communications arena.

# GENERAL ELECTRIC

## Company Profile

General Electric (GE) is a diversified technology, media and financial services company focused on solving some of the world's toughest problems. The company is an industry leader in products and services ranging from aircraft engines, power generation, water processing and security technology to medical imaging, business and consumer financing, media content and advanced materials. GE serves customers in more than 100 countries and employs more than 300,000 people worldwide.

Based on existing data on climate change, population growth, natural resources and water usage, economists and business leaders see a widening gap in the access to environmental resources, especially clean water and energy. GE has established growth platforms in alternative and more efficient energy systems, water use and environmentally advantageous products that will help GE and its customers compete and protect the environment at the same time. GE has also started initiatives like Ecomagination, launched in May of 2005, a cross-cutting initiative designed to combine the strengths GE's environmentally advanced technologies and the collective imagination of its employees worldwide to create solutions that are also economically advantageous.

## Trade Mission Goals

GE hopes to use this Mission to explore potential opportunities for its diverse services and products, especially in the infrastructure sectors, and to meet potential local partners with whom GE could work to discuss innovative solutions to the infrastructure needs in the U.S. Virgin Islands and other small island communities.

# MARRIOTT INTERNATIONAL



## CARLTON C. ERVIN

Senior Vice President, International Hotel Development  
Marriott International

Carlton Ervin is the Senior Vice President of Latin American Development for Marriott, Renaissance, Ritz-Carlton, Bulgari, Courtyard and Residence Inn.

Mr. Ervin joined Marriott Hotels in 2000, as a corporate counsel for Marriott's Legal Department. Before coming to Marriott, Mr. Ervin was an associate with the New York based law firm Simpson, Thatcher & Bartlett from 1996 to 2000. Mr. Ervin received a JD (cum laude) from Harvard Law School in 1995 and a BA in Economics (magna cum laude) from Duke University in 1992.

## Company Profile

Marriott International is the leading worldwide hospitality company. Its heritage can be traced to a root beer stand opened in Washington, D.C. in 1927 by J. Willard and Alice S. Marriott. Today, Marriott International has more than 2,700 properties in the United States and 65 other countries and territories under sixteen individual brands.

The "Marriott Way" is built on fundamental ideals of service to associates, customers and community. These ideals serve as the cornerstone for the management of our properties and the work of all Marriott associates fulfilling that spirit to serve our associates, customers, and our communities.

## Trade Mission Goals

Marriott International is seeking new business opportunities in the Caribbean including St. Croix for its various hotel brands as Marriott Hotels, Ritz Carlton, Bulgari, Courtyard by Marriott, and Renaissance.

Marriott International • One Marriott Drive • Bethesda, MD 20817

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E-mail: [carlton.ervin@marriott.com](mailto:carlton.ervin@marriott.com)

# MICROSOFT



**GIOVANNIE OLAVARRIA**  
Education Manager  
Microsoft Caribbean & Central America

Giovannie Olavarria joined Microsoft four years ago as a Technology Advisor to private and public sector customers in the Caribbean. For the last two years, he has overseen the execution of programs for education and the public sector in the Caribbean and Central America, supporting the execution of ICT programs in numerous government, private and educational institutions, creating partnerships with nongovernmental organizations and international institutions to advance their respective technological agendas. He is a native of Puerto Rico with an extensive background in information technology, digital inclusion and the practical application of both. Before joining Microsoft, he managed a successful IT training & consulting practice in Puerto Rico. Mr. Olavarria attended the University of Puerto Rico.

## Company Profile

Founded in 1975 by Paul Allen and Bill Gates, Microsoft is the biggest software publisher for personal and business computing in the world. Since its inception Microsoft has quickly expanded into all computer-related sectors with products ranging from omnipresent applications like Windows, Microsoft Word and Excel to popular games. Microsoft has offices in more than 50 countries and currently employs a staff of more than 50,000 people.

At Microsoft, we create the software instructions that help electronic devices like computers, cars, and digital cameras work. Millions of people around the world use our technology every day, from multinational corporations that do business in many currencies and languages to small companies that count on just-in-time inventory systems to keep orders flowing. Educators and students use our software for lesson plans, homework, and collaborating on projects. In the home, families manage their personal finances, share photographs, and communicate online.

## Trade Mission Goals

At Microsoft, we believe that every successful corporation has a responsibility to use its resources and influence to make a positive impact on the world and its people. Microsoft's ongoing work in the area of global reach is focused on mobilizing our resources across the company to create opportunities in communities around the world, foster economic growth, and serve the public good through innovative technologies and partnerships with government, industry, and community organizations.

# NEKTON DIVING CRUISES, LLC



## JOHN D. DIXON

Founder, Chief Executive Officer and President  
Nekton Diving Cruises, LLC

John D. Dixon is the son of a career U.S. Marine Corps officer and spent his childhood living three years at time in many wonderful places throughout the United States. He graduated from Camp Lejeune High School in North Carolina, earning a NROTC Scholarship for college. He received a Baccalaureate degree in Ocean Engineering (BSOE) from the Florida Institute of Technology and a graduate degree in Business (MBA) from Florida Atlantic University. During high school, Mr. Dixon worked construction as a masonry laborer, scaffold crew and warehouse manager. In college, Mr. Dixon worked a variety of jobs including short order line cook, marina dockmaster, beach lifeguard and an internship with IBM as a salesperson.

After college, Mr. Dixon worked as a naval architect & marine engineer for the shipyard division of Tracor Marine in Fort Lauderdale, Florida, earning his Florida Professional Engineer license in 1989. Mr. Dixon has been active with the Society of Naval Architects and Marine Engineers, including duty as the Chairman of the Southeast U.S. Section. For Dixon's first SWATH live-aboard, the Nekton Pilot, *Business Week* Magazine bestowed the title of "Best New Product of 1994" and *Popular Mechanics* awarded the prestigious "1994 Design & Engineering Award." Mr. Dixon has also earned accreditation as a Florida Unlimited Licensed Electrical and General Contractor, 2,200 hour FAA Instrument Rated Private Pilot and PADI Master Scuba Instructor.

## Company Profile

Mr. Dixon started Nekton Diving Cruises, LLC ([www.nektoncruises.com](http://www.nektoncruises.com)) in 1989, utilizing a unique marine technology developed by the U.S. Navy, which greatly reduces the motion of ships. Nekton Diving Cruises, LLC's competitive advantage is the Small Water-plane Area Twin Hull (SWATH) design which provides sea-sick free cruising for scuba divers and snorkelers. Mr. Dixon holds two patents for the technology applied to smaller vessels catering to scuba divers. The Nekton vessels are 34-passenger ships meeting the strictest of international standards and operating in the most environmentally conscious manner, including installation of more than 300 Environmental Reef Moorings. Nekton started, built and owns Gulf County Shipbuilding, Inc. ([www.gcship.com](http://www.gcship.com)), a 25 acre shipyard in Florida designed for the construction of the rapidly expanding Nekton fleet.

## Trade Mission Goals

Nekton Diving Cruises, LLC has a growing clientele of faithful customers who have tremendous affinity for the Nekton SWATH Vessels but are longing for new destinations to visit. The result is that Nekton is always seeking new areas in which to place into operation new SWATH ships for live-aboard scuba and snorkel cruises. Nekton has more than eight different Caribbean locations but has yet to locate a SWATH live-aboard dive vessel in the U.S. Virgin Islands.



# NEPTUNE INDUSTRIES, INC.

## ROBERT HIPPLE

CFO and General Counsel  
Neptune Industries, Inc.

Robert Hipple, CFO and General Counsel of Neptune Industries, Inc. is an attorney, law professor and senior executive with 35 years experience as president and chief executive officer, chief financial officer and general counsel, as well as a director, for several public (NYSE, AMEX and NASDAQ) companies. He also serves as Chairman and CEO of iWorld Projects & Systems, Inc., a publicly traded business development company under the Investment Company Act of 1940. Mr. Hipple received a B.A. degree in economics and finance from Wesleyan University, a J.D. and LL.M. degrees from Georgetown University Law Center, and completed the MBA program in finance at Emory University School of Business.

## Company Profile

Neptune Industries, Inc. is a U.S. (Florida) based public company which operates a fish farming operation (Florida hybrid striped bass) on a 48 acre parcel of land near Florida City, Florida. The company also has a patent pending technology for environmentally friendly open water aquaculture (the S.A.F.E.™ system), which it plans to implement in quarry lakes (fresh water) in South Florida and in open salt water areas, including oil platform-based operations. The company also intends to establish land-based salt water aquaculture operations in the Caribbean and the Pacific, and has already begun to investigate potential sites for these operations. The U.S. Virgin Islands would be an ideal location for a land-based salt water fish farm using the company's S.A.F.E.™ system.

## Trade Mission Goals

Neptune is seeking suitable locations and assistance to establish an open water salt water fish farming operation in the U.S. Virgin Islands to demonstrate its S.A.F.E.™ system and to create a commercial viable farming operation using local Virgin Islands labor and resources.

# THE ORBIS GROUP, LLC



## FRANCESCA CLOSE

Chief Executive Officer  
The Orbis Group, LLC

Francesca Close serves as principal and Chief Executive Officer of The Orbis Group, LLC (TOG), providing the vision and strategy of the company to the media, the international audience, corporate America, government agencies and customers. She brings 25 years of corporate and entrepreneurial experience, small and medium enterprises (SMEs) development and support, and networking history with global organizations and company executives to create the roadmap for public-private sector investor participation — identifying and partnering to address economic development and revenue-generating projects for developing countries, underserved areas, and rural communities. Her successes in these areas have been recognized not only in the United States but also in various other countries such as England, Ireland, Mexico, Canada, Philippines, China, Greece, Bosnia, Australia and Africa.

## Company Profile

TOG provides a combination of corporate-style management skills and recognized international experience to complement a truly global approach to problem solving and project implementation. A strong, defined hands-on business focus, coupled with visible attention to entrepreneurial methods of its niche market alliance partners, attracts not only the interest of high level decision makers but also commitment and support from community leaders and grassroots participants who benefit most from the TOG's educational and economic development initiatives.

## Trade Mission Goals

TOG is seeking new business opportunities in the areas of e-Commerce, e-Education, e-Finance and e-Health. TOG is prepared to work in all types of sectors but finds itself especially strong in SME and specialty market areas. Many TOG programs are designed to help SMEs, individuals, and communities improve their revenue streams and/or standard of living through technology and to find global partners in the Orbis network. TOG has access through its holding company to resources and funding aside from its own.

# STANFORD FINANCIAL GROUP



**JAMES M. DAVIS**  
Director and Chief Financial Officer  
Stanford Financial Group

James Davis serves as Director and Chief Financial Officer of the Stanford Financial Group of Companies (SFG) representing over \$25 billion in assets under management or administration. Mr. Davis has been named to all of the boards and major committees of the SFG affiliates, and on many of these committees he serves as the Chairman. In Memphis, Tennessee where the Stanford Financial offices of the CFO are based, Mr. Davis has directed significant corporate community support to the Regional Chamber of Commerce, the Greater Memphis Arts Council, the Salvation Army, the National Civil Rights Museum, LeBonheur Children's Hospital and numerous other charitable and cultural organizations. He is also seriously committed to the progress of education in his communities.

Aside from his significant role in SFG, James Davis takes to heart the financial, educational and spiritual needs of every community served by the Stanford companies. He sits on the Advisory Board of Derek Prince Ministries, the Professional Advisory Board of St. Jude Children's Research Hospital as well as the Board of Hero House in Antigua, the Board of Directors of the Memphis Sports Development Corporation, and the Advisory Council for the Rudi Scheidt School of Music at the University of Memphis.

## Company Profile

Stanford Financial Group is a global network of affiliated companies that together provide a wide range of coordinated wealth management services, including international private banking, asset management, investment advisory services, trust administration, commercial banking, real estate development and insurance. Stanford Financial Group of Companies represents over \$25 billion in assets under management or administration and employs nearly 4,000 people in over 95 business units located in North and South America, the Caribbean and Europe.

## Trade Mission Goals

Stanford Financial Group is seeking new business opportunities in establishing a base for 501 (3) (c) charitable trusts. Other areas of interest are in the financial services, real estate acquisition and development and telephony industry.

# WORLD INFORMATION TECHNOLOGY SOLUTIONS, LLC



## DUDLEY ("DOUG") ALLEN

Founding Owner, Chief Executive Officer and President  
World Information Technology Solutions, LLC

Doug Allen is a native of Alabama who founded World Information Technology Solutions, LLC (WITS) after more than 26 years of service in Naval Communications, Information Technology and Telecommunications on ships and military installations around the globe. Prior to founding WITS, Mr. Allen was in charge of Telecommunications for the Office of the Chief of Naval Operations (CNO) at the Pentagon, responsible for day-to-day operations and also coordinating secure video teleconferencing sessions for the Secretary of the Navy, the CNO and top admirals. He also managed budget and procurement and led transition planning for the National Capital Region Navy and Marine Corps Intranet. Earlier posts included leading communications at the Roosevelt Roads Naval Station (Puerto Rico), supervising a \$6.2 million project that provided telecommunications connectivity to more than 3,000 subscribers and 63 commands.

## Company Profile

WITS is a Minority and Service Disabled Veteran Owned Small Business that provides a full suite of IT and telecommunications design, build and operational services. Founded in 2001 by Mr. Allen and two other retired U.S. Navy communications officers with a combined total of more than 60 years experience, WITS core services are IT design, information assurance, security engineering, project management, assessment, design and engineering for both new and existing construction, installation, maintenance and operation of network services. The company has extensive experience in pier-side security at major ports and designs, builds and operates call centers both in the U.S. and off-shore locations. The company holds a Top Secret Facilities Clearance, and more than 80% of its employees possess individual clearances of Secret or above. WITS senior management also has experience in designing, building and managing information technology systems for medical centers and financial institutions. The company's policy is to hire and train employees locally.

## Trade Mission Goals

WITS is seeking new business opportunities and partnerships in the U.S. Virgin Islands in all its core competencies. The company would particularly like to discuss with local government officials its capabilities in threat and vulnerability analysis in the marine and transportation sectors, and meet local financial and medical IT professionals. WITS has a record of fostering partnerships with local companies on contracts that require security cleared staff. Once a partner is providing staff that have or earn security clearances, WITS' policy is to help the company to obtain its own facility security clearance, thereby opening up a wide range of opportunities for the local partner to pursue on its own. WITS is seeking to meet local IT and telecommunications companies with which to partner in the U.S. Virgin Islands.

The Office of Insular Affairs would like to thank all of those in the government and the business community in the U.S. Virgin Islands who worked with us on this Mission for their hard work and dedication. This Mission would not have been possible without their support.

Buccaneer Hotel, St. Croix, U.S. Virgin Islands







**U.S. Department of the Interior**  
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